



## April

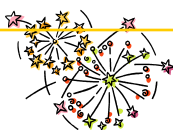
Norman Arendas—2nd  
Sam Beck—2nd  
Alpar Kajtor—3rd  
John Lopez—3rd  
Philip Germscheid—4th  
Jorge Prieto—6th  
Paul Ambartsumyan—7th  
Jennifer Everett—8th  
Eric Halander—10th  
Marco Jauregui—10th  
Timothy Stark—10th  
Saul Bravo—11th  
Charles Lewis III—13th  
Faustino Casanova—14th  
Luis Castro III—17th  
Andrew Griego—17th  
Jorge Villagomez—24th  
Rodrick Hawkins—25th  
Basilio Ayala—26th  
Daryl Gaudette—26th  
Fernando Gonzalez—29th  
Brian Wortley—29th

## May

Petro Pirsch—2nd  
Emil Silvestri—12th  
Samuel Abram—13th  
Albert Onzures—14th  
July Hardson—16th  
Ryan Chapman—20th  
Rogelio Rodriguez—21st  
Eddie Oyos—29th  
Richard Ruiz—31st

## June

Victor Sciffo—1st  
Rafael Ochoa—2nd  
Richard Valenzuela—3rd  
Richard Peterson—4th  
Gregory Simmons—4th  
Manuel Gonzalez—5th  
Doreen Asuncion—9th  
Ron Steele—9th  
Robert Johnson—12th  
Shawn Williams—12th  
Larry Fischer—13th  
Juan Rivera—13th  
Donald Rickett—13th  
Jerry Reyes—19th  
Fabian Leon—20th  
Manuel Guerra—22nd  
Apryle DeCastro—24th  
Jason Murphy—24th  
Mark Sumpter—25th  
Derrick Dixon—28th  
Ron Griffith—30th



## Anniversaries

### April, May, June

Richard Peterson—8yrs  
Carl Harris—7yrs  
Chris Galusha—6yrs  
Alberto Rodriguez—6yrs  
Miguel Cuevas—6yrs  
Curtis Christy—6yrs  
Kathy Renn—6yrs  
Victor Sciffo—5yrs  
Emil Silvestri—5yrs  
Chris Goble—5yrs  
Luis Castro III—4yrs  
Juan Navarrete—4yrs  
Fernando Gonzalez—3yrs  
Faustino Casanova—3yrs  
Sam Beck—3yrs  
Brian Layton—3yrs  
Joe Keith—3yrs  
July Hardson—2yrs  
Ricardo Sambrano—2yrs  
George Makedonski—1yr  
Eric Halander—1yr  
Armando Velasco—1yr  
Arthur Berry—1yr  
Ronnie Brooks—1yr  
Pedro Vargas—1yr  
Laulaa Lau—1yr  
Basilio Ayala—1yr  
David Choate—1yr  
James Tran—1yr

## *Hello Everyone,*

Matt McDonald and I would like to say “**WOW**... what an incredible group of people we have working with us here at Pacific Tank Lines”. We believe our team is our strength. You are always trying to provide the best safety and service, but you never forget to build strong relationships as well.

It is sometimes difficult for us to believe it was only 8 years ago, when we started this company. It is wonderful to see anniversary cards coming across our desks to be signed for people who have worked for Pacific Tank Lines for all of those 8 years! Pacific Tank Lines has doubled its size 4 times since its inception. We continue to please existing customers and we will always attract new customers with our commitment to excellence.

We do not preach that we are perfect and we never will. We know sometimes things will go wrong and sometimes human error can cause an incident, a late delivery, a cross dump etc... Being a good carrier means that you understand these things can occur, that you learn from them, and that you limit the same mistakes in the future. Through outstanding training and positive communication, we will keep moving in the right direction. This is what has worked for us in the past and this is how we plan on operating in the future.

Where do we stand today? Pacific Tank Lines is over 180 people strong and growing. We will deliver over a billion gallons of fuel this year.

Congratulations to everyone for making this company a good place to work and for achieving this in such a short amount of time. To our long term employees, who have seen and weathered the ups and downs with us: “Thank you so very much! Let’s do it again!”

**Ted and Matt**

# CSA 2010

The Federal Motor Carrier Administration is changing gears and taking its enforcement program in a new direction. The Comprehensive Safety Analysis (CSA) 2010 program is here and is going to affect YOU, the professional driver. Are you up for the challenge?

## WHAT IS CSA 2010?

It's a fresh way for the FMCSA to track and evaluate your safety record, intervene as quickly as possible when it looks like your operating unsafely, and prevent crashes, injuries, and fatalities in the process. For the first time, commercial motor vehicle **drivers** will be independently graded on their safety record and may be subject to FMCSA enforcement.

## HOW DOES IT WORK?

The program involves:

1. **Data collection**, including all your crashes and safety – related violations found during roadside inspections, going back three years, across all employers;
2. **Measurement** of that data, to find out where you (and your company) are having problems;
3. **Evaluation** of your safety record compared to other drivers; and

**Intervention**, when necessary, to persuade you to operate more safely.

## JUST THE BASICS

You'll still have to comply with all the safety rules as before, but your violations of those rules will be placed into seven categories called BASICS, or Behavioral Analysis safety Improvement Categories:

- |                      |                                 |
|----------------------|---------------------------------|
| 1. Unsafe driving    | 5. Vehicle maintenance          |
| 2. Fatigued driving  | 6. Cargo loading and securement |
| 3. Driver fitness    | 7. Crash history                |
| 4. Drugs and alcohol |                                 |

## HOW WILL I BE GRADED?

When a carrier or driver's performance in each BASIC is "graded", some violations will count more than others depending on:

- **Risk** – Violations that are more likely to result in an accident will weigh more heavily than others. For example, reckless driving counts more than a failure to use your emergency flashers.
- **Age** - Newer violations bear more weight, but violations still can haunt you for 3 years, or your employer for 2 years.
- **Number of inspections** – In most cases, the more clean inspections you have (with no violations) the better. On the other hand, a single bad inspection won't ruin your record.

You, your employer (with your permission), and enforcement officers will all have access to your safety record. Make sure it's a record you can be proud of. Drive safe, protect your license, and help keep the companies and you safety rating clean.

# Trainers Corner



Well folks it's that time again. Summertime is here..... ! Key things are 1) **hydration**, drink a lot of fluids and stay hydrated. This will keep you focused on the present task you are working on. 2) **stay focused**, the heat is sometimes unbearable. So stay focused on what you are doing and pay attention to your surroundings. 3) As always, make sure you do your double, triple, and if you have to quadruple **checks** to avoid those unnecessary mistakes that cost not only the company money but us drivers too. Remember to always ask questions if you are not sure about something. There is no such thing as a stupid question. A stupid question is the question you don't ask. So when there is ever any doubt about anything.....ASK

*Alberto Rodriquez—Long Beach Trainer*

## 2008-2009

### Shell Carrier of the Year

Pacific Tank Lines was named 2009 "Shell Carrier of the Year"! Along with that award we were also given their "Incident Free Year" safety award for having no incidents for the entire year 2009. During this period we had no mixes, spills, accidents, injuries, thus no incidents. This was the 2<sup>nd</sup> year in a row Pacific Tank Lines was named "Shell Carrier of the Year" and awarded the "Incident Free Year". The difference this time around was the fact that it was the first time that carriers managed the sites inventories. Pacific Tank Lines was responsible for the inventory of many Shell sites and by minimizing run outs, retains and overfills we were able to put ourselves ahead of our competition. That helped us obtain the "2009 Carrier of the Year" title. Thanks to each and every employee for your contribution to this achievement. Without all your hard work, this would not have been possible.

