

# PACIFIC TANK LINES

MAY- JUNE 2014 NEWSLETTER

## A Message from Our Colton Trainer Norm Arendas:



### Trainers Are Excited About Training!

Pacific Tank Lines has one of the best trainer programs in the industry. This has been proven over the years by gaining successful drivers to deliver safely. This is done by having a very comprehensive trainer's program that invests in educating our trainers with current regulations and procedures. The opportunity for growth is passed onto our drivers. Pacific Tank Lines has recently enhanced the trainers program implementing a new "Trainers Retention and Mentoring Program" providing an additional incentive to trainers just for promoting retention and most importantly mentoring throughout the years to those they have trained. The education does not stop after initial training. Trainers are very excited not only for the incentive but find it rewarding to be given the opportunity to keep in touch with their trainees and watch them grow under their guidance. There are 29 current trainers in the program and many more that have just signed up to come aboard. This is going to be an exciting year for all the drivers.

"For about 5 years I have been training new drivers out of the Colton Terminal that have become trainers themselves. My first trainee was Jeovany Melendez who has also become a trainer. I am very proud to say that I trained him. Since 2010 I've trained about 31 drivers, averaging about 10 drivers per year. The trainers program works so much better now. We go through classroom material, step by step procedures, mentoring, delivering, rack rules, evaluating, focusing, emergencies, carding and the driver job duties. Our Scheduling, Dispatch and Compliance Departments have been able to get very involved with loading, carding and the work flow. It's a learning process to acquire the knowledge to be a trainer and you have to have the enthusiasm to make drivers successful. I enjoy being responsible, having knowledge, relationships and working with people. The trainers program also makes me good money. Most other companies hire drivers on and only do a 3-4 hour orientation to put them on a truck. We train for almost an entire month because safety is a core value of Pacific Tank Lines. Almost every new driver that has been hired on has told me how surprised and happy they are to go through such an educative training process. Now with the new retention and mentoring program, it has sparked an interest to other drivers. My goal is to make drivers successful. Pacific Tank Lines has provided an excellent opportunity to become a trainer!"

*"Pacific Tank Lines makes you feel like a family. It's an honor to work here!"*

*Norm Arendas  
Colton Trainer*



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## PACIFIC TANK LINES EMPLOYMENT OPPORTUNITIES

Email: [employment@pacifictanklines.com](mailto:employment@pacifictanklines.com)  
951.680.1900 Office • 877.PTL-JOBS Toll Free  
[www.pacifictanklines.com](http://www.pacifictanklines.com)

Opportunities in Bakersfield, Colton, Huntington Beach, Long Beach,  
Pacoima, San Diego and Las Vegas  
\$10000 Referral Bonus Programs: Bakersfield & San Diego Areas



## Dispatching Great Customer Service

Working 24 hours, Pacific Tank Lines Dispatchers are ready to provide communication to drivers and to their customers. Our dispatch team dedicates their time communicating information daily keeping everyone in the company and customers up to speed on what is going on. Not only do they make sure the service is provided to the customers but take an extra step to reach out to customers and assist them in providing extra truck time, load status, ETA's and help them resolve any issues with filling gaps with demurrage or loads they may need. Our dispatch team focuses on hitting the time frames, inventories and diverting work if the loading racks go down. We work together at managing and balancing the workloads & run out times without jeopardizing the stations. Ultimately, we've got a great team that works on preventing issues to customers and drivers.



*"When we accept the load, we commit to that customer!"*  
**Jesse Jackson – Logistics Specialist**



### 10 YEAR SERVICE AWARDS

Pacific Tank Lines recognizes and gives special thanks for providing 10 years of dedicated service to:

**Chris Galusha – Colton Driver**  
**&**  
**Curtis Christy – Business Development Manager**

You make it happen!

*Did you know what their first job was?*

Curtis started off working at an International Logistics Center. He then came on board to Pacific Tank Lines working his way from a Billing Assistant – Receptionist – Dispatcher – Dispatch & Scheduling Manager and is now Pacific Tank Lines Business Development Manager!

Chris Galusha started as a beekeeper in Washington! He then worked as a box boy and later got his Class A DL working for a milk delivery company in San Bernardino. After some time Chris's experience led him to haul fuel and join PTL!



## MEMORIAL DAY

A Time to Honor America's Heroes



## CTA Championships

On April 26<sup>th</sup> 2014 the California Trucking Association held its annual truck driving championships. Established in California by the California Trucking Association in 1948, the California Truck Driving Championships provide the professional truck driver an opportunity to demonstrate the talent and skills that have made them a leader in their profession. The two main objectives of the truck driving championships are to provide a safety incentive program for professional truck drivers based on driving skill and knowledge of highway safety; and to improve media and general public image of truck drivers and the motor carrier industry. This year there were 9 divisions and 357 drivers competing. This year Pacific Tank Lines, Inc. entered six of our drivers into the competition; Anthony Macias (2<sup>nd</sup> place winner last year 2013 - Colton), Larry Woods (senior driver/ trainer Colton), Albert Onzures (driver/ trainer Colton), Juan Elizalde (driver/Colton), Charles Holdren (driver/Colton), and Larry Fisher (senior driver/ trainer San Diego). Each year the course is changed and has different elements to the competition. Drivers were scored on problems on the course, testing their ability to maneuver their vehicle through scenarios designed to simulate conditions that truck drivers encounter in everyday operations. This year Juan Elizalde won 3<sup>rd</sup> place in the Tanker Division! This was his first time entering the competition. Juan will now advance to the State Finals competition on May 18 in Sacramento. We had a lot of fun with family & friends supporting our team!



### A SAFETY TIP FROM YOUR SAFETY MANAGER:

**EYE PROTECTION:** Although you probably take it for granted, sight is one of your most valuable senses. As vital as eyesight is to all of us, we seldom think about protecting our eyes from injury, even when it comes to workplace eye hazards. By wearing appropriate protective eyewear and following basic safety rules can prevent the majority of eye injuries. Your eyes are the easiest part of your body to shield from harm, because they can be completely protected with safety eyewear. You can prevent most eye injuries by taking the following steps;

- Follow all posted safety rules and procedures.
- Never take shortcuts when using machinery.
- When working with chemicals, refer to the Material Safety Data Sheet (MSDS), for information on appropriate safety eyewear, chemical properties and first-aid measures.
- Above all, always wear the appropriate safety eyewear whenever you may be exposed to eye hazard.

## PROVIDING FREE FUEL TO PEOPLE IN NEED



Fuel Relief Fund is the only nonprofit organization in the world solely providing free fuel to people in need! Please visit at [www.fuelrelieffund.org](http://www.fuelrelieffund.org). The next best thing to water, food, and shelter.



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