




# PACIFIC TANK LINES




November  
2006

## Happy Birthday




Mark Mendoza - 1st  
Joseph Moreno - 12th  
Alberto Rodriguez - 12th  
Chris Galusha - 13th  
Emilio Valdivia - 13th  
Robert Atmore - 14th  
John Cunnius - 14th  
Gordon Adkins - 19th  
Ruben Valenzuela - 22nd  
Raymond Dukellis - 27th  
Kathy Renn - 28th  
Floyd Hall - 30th

## Happy Anniversary



Stephanie Totten - 5 yrs  
Leo Lumley - 4 yrs  
John Gosse - 3 yrs  
Faith Sherman - 3 yrs  
Felipe Gonzales - 2 yrs  
Chris House - 2 yrs  
Jorge Villagomez - 2 yrs  
Victor Trevino - 2 yrs  
Floyd Hall - 2 yrs  
Armando Sanchez - 2yrs  
Tammy Lucas - 1 yr

## Welcome New Drivers



John Pyles - LB  
Sonny Rey - LB  
Anthony Madrigal - LB  
Juan Leal - C  
Marco Vilecco - C  
George Uvillado - C  
Manuel Guerra - C  
Jesse Chacon - C  
Humberto Ortega - C  
Luis Pereira - C  
Blaine Farlow - C  
Kevin Bosch - C  
John Lopez - LV  
Claude Bryant - LV  
Arthur Appleby - VN

## Welcome Aboard!

This month we would like to introduce the newest member to the management staff of Pacific Tank Lines, Inc. Mr. Ron Castillo. Ron is our new Area Manager for the San Diego and Los Angeles areas. He will be working under the supervision of our Operations Manager, Carl Harris; and also helping the Safety and Training Manager from time to time.



Ron started in the transportation industry over 19 years ago with one of the largest transportation companies in the country. He moved into the LTL freight industry, and then into full truck load brokerage. Ron owned his own truck brokerage business for 6 years. Prior to coming on board with Pacific Tank Lines, Inc. Ron worked in the petroleum transportation industry as a Terminal Manager, and also held the position of Loss Prevention Manager. Before getting into the transportation industry, Ron's background was in banking and finance. Ron has been married for 20 plus years to Holly and has 2 daughters, Alexandra - 19, and Savanna - 13. Ron is bilingual in English and Spanish, lives in Orange County and loves sports from football to golf.

Ron has already made a great impact on our company and has contributed to our growth. We hope that when you see or speak to Ron you give him a warm welcome.

We would also like to re-introduce our Operations Manager, Mr. Carl Harris. Carl has been in the transportation industry for 15 years. He has worked with heavy equipment hauling, drove bottom dumps, end dumps, and flat beds. Carl worked in the petroleum transportation industry for 5 years before joining Pacific Tank Lines. He worked as a driver and trainer for Pacific Tank Lines, Inc. for 18 months, prior to being the Operations Manager. Carl has been with the company for 4 years. Prior to being in the transportation industry Carl was in the military for 10 years. He was in Desert Storm, Desert Shield, and Somalia. Carl was in Search and Rescue, a gun instructor, a night vision instructor, and an air crew instructor.



Carl wears many hats for Pacific Tank Lines, Inc. and is one of the reasons why our company continues to thrive and grow.

You can contact Carl or Ron, via Nextel or email.

Carl: 122\*33141\*156 or [charris@pacifictanklines.com](mailto:charris@pacifictanklines.com)

Ron: 126\*44955\*1 or [rcastillo@pacifictanklines.com](mailto:rcastillo@pacifictanklines.com)





# Accident Reporting Procedures

Last month we had a driver taking a load to Acton, CA.. While driving north on Highway 14 he observed two motorcycles coming up on him. A vehicle hit one of the motorcycles throwing it into our truck. Our driver, Mario Ortiz, immediately pulled the vehicle to the side. He got out of the vehicle and saw the rider lying on the highway in very bad shape. At this point another vehicle traveling on the highway hit the motorcycle that was now lying in the road, completely destroying it.

Our driver knew that if he let the motorcyclist just lay in the road, he would be run over by the approaching vehicles. He asked the rider if he could walk and the reply was no. He then proceeded to pull the rider off the highway and out of danger. This was not an easy task as the rider was about 250 lbs. and Mario is not the biggest driver that we have. Even with the difference in size Mario succeeded in pulling the injured rider from the road.

We feel that Mario potentially saved this person from certain injury and probably death and should be commended on his selfless act of bravery. Not only did our driver stay calm in an emergency situation, he also followed all procedures for reporting and documenting this incident. We are honored to work with courageous professionals such as Mario Ortiz.

We all need to follow reporting procedures for accidents and incidents.

1. Call 911, if needed.
2. Contact dispatch and give an accurate short report of the situation.
3. Collect as much information at the scene as you can.
4. Take all pictures; use the complete roll of film.
5. Fill out a written report of the incident or accident.
6. Follow all other instructions from the dispatch office.

If you have an incident, you need to contact the dispatch office immediately! Give an accurate account of the situation so our staff can proceed with the response and follow up investigation. We need all employees to be up front and accurate when reporting all accidents and incidents.



## The Trainer's Corner

Eddie Oyos – Long Beach Trainer

### Staying Above Our Competitors

Pacific Tank Lines is known for its reputable service and safety programs. As drivers, we need to strive to keep its reputation above and beyond our competitors. This can be accomplished by not only minimizing our mistakes, but by adhering to the following tips:

1. **Responsibility.** As a driver, it is your responsibility to report all incidents involving the truck and all equipment. Not only to ensure operability of the truck, but also for the safety of the next driver.
2. **Focus.** Because we are a multi-purpose company, it is imperative to stay focused on your load rack and the location of the delivery. Not staying focused can result in cross-dumping and may result in loss of the contract with our client.
3. **Questions.** Don't be afraid to ask questions. Not knowing the correct procedure can result in mistakes.
4. **Demeanor.** Be professional at all times. You are a representative of Pacific Tank Lines. Word of mouth can increase our client database.

### November Safety Meetings

Place	Day	Dates	Time
Colton	Tuesday	Nov. 14	3 pm
Van Nuys	Wednesday	Nov. 15	3 pm
Colton	Thursday	Nov. 16	3 pm
San Diego	Monday	Nov. 27	3 pm
Long Beach	Tuesday	Nov. 28	3 pm
Huntington Beach	Wednesday	Nov. 29	3 pm
Las Vegas	Thursday	Nov. 30	1 pm

### New Driver's—2nd First Day

Corporate	Tuesday	Nov. 14	2 pm
Michael Andrews, George Shook, Brian Runestadt, Scott Dieringer, Trevor Johnson, Elmo Calderon, Scot Campbell			

### Trainer & Lead Driver Quarterly Meetings

Month	Date	Time
December	11, 13, 15	9 am

