



PACIFIC TANK LINES



“We pride ourselves with helping PTL become one of the top fuel carriers out there.

If delivering fuel was a jigsaw puzzle, scheduling and dispatch would be the puzzle masters. The pieces would be drivers, customers, and loads.

As individuals we all have our task and responsibilities to complete. When it all comes together, the end result shows how hard all departments and employees in the company work together to make it happen.”

*-Juan Rivera-
Scheduling Manager*



Providing Free Fuel to People in Need

Fuel Relief Fund is the only nonprofit organization in the world solely providing free fuel to people in need! Please visit at www.fuelrelieffund.org.

Scheduling Focuses on Customer Service

Scheduling and Logistics managers need to know when, where, and how quickly tasks are completed to keep the deliveries on time for our customers which helps to keep operations running smoothly. Scheduling Manager Juan Rivera and Scheduler Steve Rollins are tasked with a constant cycle of watching inventory, creating site specific loads, forecasting fuel consumption, communicating with customers and scheduling the work. There is never a day when scheduling the customers' loads are put off to the next day. It is completed on the same day for the PM shift. The next day's AM shift is completed before the scheduler leaves for the day, without fail. There are several elements of putting together a load. With the utilization of several online fuel management systems such as Telapoint, Fuelquest, and Intellifuel, the scheduler can accurately forecast when a site will require a delivery. The sites' different fuel grade tanks are looked at to gauge the amount of fuel sold the day prior and what is supposed to be sold that day. This information is based on prior sales history of the site. Also taken into consideration is the consumer demand for the holidays, school schedules and the seasonal driving habits. Constant communication with our customers, regarding any changes which may affect their sales is ongoing. At times challenges are needed to be overcome due to unforeseen circumstances and other times the job is very rewarding. For example, one of the major loading terminals was shut down for 10 days for maintenance. The effect this had was profound. Not only does the same volume need to be delivered with the same amount of resources, but, every carrier's work was assigned to other terminals as well which caused major delays loading. In other words, a typical delivery that should take two and a half hours to complete would now take up to five hours. Again, there are times when you are able to maximize all of the resources available to create a 51% loaded ratio while topping out the load count as well. Our customer goals are met due to the constant communication exhibited from all members of the Pacific Tank Lines T.E.A.M.

Together **E**veryone **A**chieves **M**ore



GYR Reports = Driver Performance

The GYR report has two purposes for driver performance. They are (1) Safety: Identifying speeding, sudden accelerations and decelerations. (2) Maintenance: To see how the truck is performing or how the driver is using the truck. The driver is informed on how many miles per gallon are driven and the overall engine use. The report is sent out to each terminal daily and posted for viewing. Drivers can view the report and see the areas they are doing well in or can identify the areas they need to improve on. Since safety is a core value of the company, this report brings immediate awareness in many areas. PTL Managers are able to educate drivers on the identifying factors of the report. They are:

Over RPM's Long Idle Over Speed/Alarms
Excessive Speed Sudden Starts/Stops Driver Violations

This report is color coded for simpler reference, Green, Yellow, and Red (GYR).

Green = Good
Yellow = Needs Improvement
Red = Requires Immediate Attention

Driver ID	MPG	MPG Score	Moving MPG	Moving MPG Score	Over RPM %	Over RPM Score	Long Idle %	Long Idle % Score	Over Speed %	Over Speed % Score	Excess Speed %	Excess Speed % Score	Sudden Start Alarms	Sudden Start Alarms Score	Sudden Stop Alarms	Sudden Stop Alarms Score	Over Speed Alarms	Over Speed Alarms Score	Driver Violations	Driver Violations Score
	6.5	10	6.7	10	0.2%	10	0.6%	10	0.2%	10	5.0%	10	1	10	1	10	1	10	1	10
19	7.6	10.0	7.6	10.0	0.0%	10.0	0.0%	10.0	0.0%	10.0	0.0%	10.0	0	10.0	0	10.0	0	10.0	0	10.0
10	6.9	10.0	7.1	10.0	0.0%	10.0	0.0%	10.0	0.1%	10.0	0.0%	10.0	0	10.0	0	10.0	0	10.0	0	10.0
19	7.2	10.0	7.3	10.0	0.0%	10.0	0.0%	10.0	0.0%	10.0	0.0%	10.0	1	10.0	1	10.0	0	10.0	0	10.0
13	6.1	9.4	6.2	9.2	0.1%	10.0	0.0%	10.0	0.0%	10.0	0.0%	10.0	1	10.0	0	10.0	0	10.0	0	10.0
14	6.0	9.3	6.1	9.1	0.0%	10.0	0.0%	10.0	0.0%	10.0	0.0%	10.0	0	10.0	0	10.0	0	10.0	0	10.0
11	5.8	9.0	5.9	8.8	0.0%	10.0	0.0%	10.0	0.1%	10.0	0.0%	10.0	0	10.0	0	10.0	0	10.0	0	10.0
16	6.7	10.0	6.9	10.0	0.1%	10.0	0.0%	10.0	0.3%	9.2	0.0%	10.0	0	10.0	0	10.0	0	10.0	0	10.0
12	7.1	10.0	7.3	10.0	0.0%	10.0	1.1%	5.1	0.0%	10.0	0.0%	10.0	0	10.0	1	10.0	0	10.0	0	10.0
10	6.7	10.0	6.9	10.0	0.2%	10.0	0.0%	10.0	0.6%	9.2	0.0%	10.0	0	10.0	0	10.0	0	10.0	0	10.0
19	6.6	10.0	6.7	10.0	0.1%	10.0	2.2%	2.7	0.0%	10.0	0.0%	10.0	0	10.0	0	10.0	0	10.0	0	10.0
11	6.7	10.0	6.9	10.0	0.3%	5.9	0.0%	10.0	0.3%	9.4	0.0%	10.0	1	10.0	0	10.0	0	10.0	0	10.0
18	5.9	9.1	5.9	8.8	0.0%	10.0	0.0%	10.0	0.5%	9.4	0.0%	10.0	0	10.0	0	10.0	0	10.0	0	10.0

Safety Tips for Drivers

Even when the driving conditions are ideal it is important to follow all traffic laws and think about your safety and the safety of those driving around you. If you use these *truck driver safety tips* while on the road it will help you stay safe for your entire trip.

1. One of the most important things is to make sure your truck is in peak operating condition. Always do your pre-trip. Check the fluids, brakes, engine and tires before each trip. If you feel the tire may be low, have maintenance check the air pressure.
2. When you come to a railroad crossing you should come to a complete stop and look both ways down the rail. Once you see that it is clear continue over the tracks. You should never stop with any part of your truck still on the tracks. Stay in one lane if possible. You should avoid switching back and forth.
3. Signal that you are going to stop well before you actually do. Your truck is no doubt big and will take a few seconds to actually stop. You should never slam on the breaks. Always ease into a stop.
4. Check your mirrors every 8 seconds. Your blind spots are large and a car could virtually come out of nowhere in an instant. Never let your truck idle for more than five minutes.
5. Do not tailgate. In a big truck you do not have enough time to react to the car in front of you if you are on top of them.
6. You are not allowed to drive for more than 11 hours straight.
7. Just like a car, anytime you are in the truck you should be wearing your seatbelt.
8. Take your time around corners and curbs. The rollover rate of a truck is extremely high. Always cut the speed limit in half. The posted speed limit is for cars not for trucks.
9. Check your mirrors before turning. Remember that the truck usually swings wide while turning, Make sure you have plenty of room to turn safely.
10. Do not use your cell phone or text while driving. This is dangerous for you and everyone around you.

Safety Challenge Update

This year we started promoting safety by incorporating teamwork support at all terminals including our fleet and corporate departments. We've set goals this year to zero injuries and zero accidents at each location. In order to achieve these goals, each employee is encouraged to work safely and promote it each day. We are currently working together on the 3rd quarter safety challenge ending September 31st. Since we have started up the challenge, drivers, mechanics and administrative staff have worked hard together by following procedures, using PPE and keeping an eye on their surroundings avoiding mishaps. We are down to half the injuries from last year. Everyone is doing a great job!



Celebrating 2nd Quarter Safety Challenge in San Diego

PTL Health Wellness Program Challenges e Drivers and Administrative Staff!

Pacific Tank Lines has taken its Health Wellness Program into a new active approach that will get many employees involved. The Health Wellness Program has been around for some time developed by Human Resources and our health insurance brokers proving monthly health information. But now we want to get more involved with the lives of each person by trying new ways of reaching out to everyone.

What is the goal?

- Institutionalize a wide-spread culture change for the company with a focus on motivating employees to incorporate healthy lifestyle change.
- Provide employees with essential tools and resources on a variety of different topics to assist them in balancing home and work life.
- Identify free resources available for specific health issues.
- Give tips on easy ways to add a little exercise to your life.
- Include information on healthy foods – point out the nutritional values of the different menu items.
- Isometric exercises while taking a break from driving or sitting at your desk.

What is the Wellness Program doing?

- Provide quarterly newsletters. The newsletters address the different issues identified. These newsletters are sent out via email to all employees in the company.
- Provide monthly health topics (i.e. exercises, healthy eating, health issues, etc.)
- Monthly visor cards distributed and placed in all trucks.
- Provided exercise equipment at locations with space availability.

What is the newest Health Wellness Approach at PTL?

We're doing a Biggest Loser Challenge at our Terminals! Now that we have an exercise gym we need to get everyone motivated. The challenge starts on September 1st and ends on September 29th. Members will be grouped into teams. The team that loses the most percentage and the person that loses the most overall percentage will win \$\$\$. Pacific Tank Lines is contributing additional \$\$\$ to each winner on top of the prized money. Members must incorporate exercise, healthy eating and gym use into the 4 week challenge.



Celebrating Driver Appreciation Week!

Las Vegas	Sept. 14
Bakersfield	Sept. 15
Huntington Beach	Sept. 15
San Diego	Sept. 16
Long Beach	Sept. 17
Van Nuys	Sept. 18
Riverside	Sept. 18

Thank you drivers
for all you do!

Ever Wonder How Pacific Tank Lines Managers Started Off Their Career? Try To Match Their First Job!

1. Carl Harris – VP of Logistics
2. Jon Christy – Logistics Manager
3. Joe Keith - CFO
4. Lesley Morales- Office Manager
5. Jason Pennington – Fleet Manager
6. Brian Layton – IT Manager
7. Melissa Romero – HR Manager
8. Curtis Christy – Business Development Manager
9. Ric Peterson – Area Manager
10. Daryl Gaudette - Area Manger



- Motel 6 Maintenance Worker
- Carl’s Jr. Order Taker
- Full Service Gas Attendant
- Office Door to Door Sales
- Baker’s Assistant
- Marines
- McDonalds Worker
- Paperboy
- Retail Sales Clerk
- Christmas Tree Farm Helper

Answers:

1. McDonalds 2. Marines 3. Paperboy 4. Retail Sales Clerk
5. Motel Maintenance Worker 6. Christmas Tree Farm Worker
7. Carl’s Jr. Order Taker 8. Office Door to Door Sales
9. Baker’s Assistant 10. Full Service Gas Attendant

Employment Opportunities:

DRIVERS

Bakersfield	Huntington Beach
Long Beach	Pacoima
Riverside	Las Vegas
San Diego	

\$500 Referral Bonus for all Areas.

Email: employment@pacifictanklines.com
Office: 951-680-1900
Toll Free: 1-877-PTL-JOBS
www.pacifictanklines.com

Reach Out To Your Safety Committee:

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