




PACIFIC TANK LINES




June
2007

Happy Birthday




Victor Scifo - 1st
Isidro Campos - 2nd
Richard Valenzuela - 3rd
Richard Peterson - 4th
Alexei Ruiz - 9th
Larry Sampson - 11th
Robert Boothe - 13th
Manuel Guerra - 22nd
Apryle DeCastro - 24th
Jason Murphy - 24th
Bryan Rumsey - 25th

Happy Anniversary



Jeff Nelson - 4 yrs
Jack Woolsey - 3 yrs
Alexei Ruiz - 3 yrs
Emil Silvestri - 2 yrs
Chris Goble - 2 yrs
Gordon Adkins - 2 yrs
Juan Navarrete - 1 yr

Welcome New Drivers



Faustino Casanova - C
John Mata - C
Sam Beck - C
Steven Brionez - LB
Dennis Jones - LB
Keith Jacobsen - RCH
Anthony Martinez - RCH

Happy Father's Day

A BUSY YEAR

You may have noticed that the monthly Safety Newsletter has recently been the "every other month" Safety Newsletter. Rest assured that Pacific Tank Lines has not relaxed its priority of communicating relevant Safety topics to our Employees. We continue our monthly Safety meetings for the Drivers at all 9 of our facilities. We have just gone through so many significant additions and changes since the beginning of the year that something had to give. The monthly publication was the temporary choice. We intend to return back to a monthly publication schedule, but we are also evaluating the value of a bi-monthly or even quarterly publication.

Would you like to know why we have been too busy to publish? Several changes to our business over the last few months have necessitated PTL to step it up and continue to improve. One of the best things about working with the caliber of customers that we are blessed with is that we never find ourselves resting contently on past accomplishments. They are always pushing us to improve. Whether it is the addition of an Ergonomics section in orientation or Rollover-Prevention equipment on our trucks, our customers routinely introduce the Best of Class training and equipment ideas to us.

Here is what we have added this year:

Equipment:

- 3 Truck & Trailers, 6 Tractors and 8 Semi trailers since January

Facilities:

- 3 new terminals since January 2007: Phoenix, AZ; Richmond, CA. & Oxnard, CA.

Software:

- Dispatch & Billing: In April PTL selected Creative Energies suite of programs to manage our delivery volume and Driver schedules.
- Customer Orders: Most of our customer orders are now electronically imported into our dispatch software. This results in fewer problems due to input errors.
- EDI: Most of our customers are now billed via EDI (electronic data interchange) resulting in reduced cost and more accurate billing.
- Imaging: Our Delivery tickets and BOLs are all scanned and electronically stored making document retrieval faster and more reliable.
- On-Board Computers: We will be customizing many of our Cadec (on board computer) screens to improve the Driver's information and data input.
- Driver Management Software: PTL acquired a more robust software package that manages the following: Driver Qualification information, Training, Certifications, Accidents & Incidents, Employee notifications, and Reports.
- Managed Station Inventory: Necessitated by a May award of 90+ stations under management, PTL now uses more sophisticated software that it previously used for inventory management.

Hardware:

- Printers/Scanners: All locations have received (or will soon receive) Konica Minolta BizHub printer/scanners to reduce Driver writing and paperwork turnaround.

It has been a busy year so far. We have been fortunate to have experienced strong growth and improved Driver retention. It has been a safe first half of the year. Let's keep focused on our training and policies so that we can continue along the path to achieving the Vision of "being the premier full-service petroleum carrier, dedicated to the highest levels of safety and customer service".



SAFETY STAND DOWN

We are six months into 2007 and a lot of issues have come up. We have seen the destruction of a bridge in Northern California and some issues in our own company that we feel require us to have a safety stand down. All in all we are on the right track, but we are still seeing preventable incidents occur.

The incidents that have occurred within our own company in the past six months have all been preventable incidents. In most of our root cause investigations we have found that our drivers have not followed a policy or a procedure, been in a hurry, or just not stayed focused on the task at hand.

Complacency in this industry could be a killer. Making sure that all employees follow all policies and procedures is a must. Only a second of inattentiveness could be disastrous.

Items that we need to focus on:

1. Cross-Contaminations:

All cross-contaminations are preventable. Double-checks are a must. Product safety cones for tank verification must be used.

2. Dome-Outs:

These incidents are 99.75 percent of the time due to driver error, a quarter percent are possible rack malfunctions. Dome-outs are also preventable; checking for retain before the load head is applied, and double-checking the compartment and amount to be loaded into that compartment, will keep a dome out from occurring.

3. Wrong station deliveries:

Should never happen! The first thing that any driver should do when they get to a facility is verify the address. Our policy also requires all drivers to initial on the BOL that the address was verified. Never take it for granted that you "**know**" that you are at the correct facility.

4. High Level Alarms (HLA's):

Verifying that the complete load will fit before off-loading any product is the policy. If a HLA does occur it needs to be reported so we can find out the root cause. HLA'S are dangerous and could result in a spill.

5. Accidents:

Most accidents are avoidable incidents. Keep your Smith System training in the forefront of your mind and follow it.

We all need to take a step back and re-focus on our goal. Our goal is to perform our duties safely, professionally and accurately. Do not forget to do all double-checks, and stay focused.



The Trainer's Corner

Emilio Valdivia – San Diego Trainer



Summertime is here at last! Kids will be out of school soon. Many people will be on the road leaving for vacation. There will be more bicyclists, joggers and walkers to be aware of. As professional truck drivers, we need be especially alert of our surroundings to ensure that everyone remains safe.

As the warm weather approaches, we need to be sure to drink plenty of water so we don't get dehydrated. Using the proper lifting techniques will help reduce injury while lifting.

We all know how important a pre-trip inspection is to help prevent mistakes, but don't forget the importance of a post-trip to help the next driver by finding something wrong and getting it fixed before he/she starts their shift.



June Safety Meetings

<u>Place</u>	<u>Day</u>	<u>Dates</u>	<u>Time</u>
San Diego	Tuesday	June 5	3 pm
Long Beach	Wednesday	June 11	3 pm
Colton	Tuesday	June 12	3 pm
Colton	Thursday	June 14	3 pm
Las Vegas	Monday	June 18	3 pm
Oxnard	Tuesday	June 26	3 pm
Huntington Beach	Monday	June 27	3 pm
Van Nuys	Thursday	June 28	3 pm

New Drivers'—2nd First Day

Corporate	Tuesday	June 12	2 pm
Samuel Figueroa, Kevin Lowe, Fernando Castro, Richard Jones, Manuel Guerra, Ryan Chapman			
Corporate	Tuesday	June 19	2pm
Steven Zeller, Matthew Godwin, Will Lacy, Mark Bakken, Daryl Gaudette, Isidro Campos			

Trainer & Lead Driver Quarterly Meetings

<u>Place</u>	<u>Date</u>	<u>Time</u>
Corporate	July 9 or 13	9 am